

Increase Efficiency, Reduce Costs, Drive Performance

End to End Automation

The ACom3™ Commission and Incentive Compensation System from ACTEK™ addresses the increasing complexity of efficiently and effectively managing the commission and incentive compensation payout process. ACTEK's focus is to deliver extensive power to non-technical users, ensuring that ACom3 easily delivers both tactical and strategic benefits, offering very strong return-on-investment (ROI).

ACom3's features include:

- Integration portal to simplify integration to any number of upstream and downstream systems.
- Unlimited payout schedules and compensation plans using client-defined business rules.
- Flexible bonus plans using client-defined parameters.
- Unlimited hierarchies including support for multiple hierarchies per payee.
- Comprehensive demographic and compliance database.
- Draw and advance management.
- Web-based reporting and statement distribution.
- Internet and Intranet deployment.

ACom3's benefits include:

- Accuracy - 100% accuracy of all commission and bonus payouts regardless of industry, complexity, or transaction volume.
- Strategic Advantage - The intuitive web-based interface allows clients to quickly modify plans and formulas as market requirements change, without involving costly IT resources.
- Increased Productivity - End-to-end automation greatly reduces the administrative and operational costs of managing the compensation payout process.
- Enhanced Payee Relations - Consistently accurate payout ensures payee confidence and loyalty.
- Sarbanes Oxley Compliance - Focus clearly on audit trails, standardization of the business process, and extensive system security.

Schedules and Compensation Plans

ACom3 supports an unlimited number of payout schedules and commission plans using client-defined business rules. The application is designed to allow non-technical users to easily manage all aspects of setup, ensuring that changes can be easily managed without IT intervention.

Reporting

ACom3 provides advanced business intelligence reporting through the seamless integration of Cognos ReportNet. Cognos is recognized as the world leader in enterprise business intelligence (BI) and performance planning software.

ACom3 contains standard ACTEK developed reports, custom dashboards, and ad-hoc query functionality. In addition, all reports, commission statements, and transaction summaries are available online and are exportable to a number of digital formats, eliminating the need for paper processing.

Integration Portal

The ACom3 integration portal greatly simplifies connectivity to any number of external systems and/or sources of data.

Inbound data can be imported using a "push or pull" strategy which delivers the data to the integration staging tables. Once in the staging area, the data undergoes an extensive validation process which ensures clean transactions are ready for computation, while transactions with errors are clearly identified by error condition. Errors can then be resolved in the integration portal or at the source.

Outbound data can be configured easily to electronically update any number of systems with the results of the payout process. This typically includes feeds to Payroll, AP, and GL. This can also include EFT and data warehouse feeds.

“ACom3 delivered in the area of ROI and has allowed us to be flexible with our agent and agency compensation requests.”

— **Andrea S. Baumer**
CFO/Corporate Gen Mgr/Principal
One Resource Group Corporation

“ACTEK has proven their product and their technology capabilities in our environment. I would have no hesitation in recommending them or their product to anyone looking for a solid partner willing to commit and deliver technology on time and within budget.”

— **David J. Ravenscroft**
Vice President of Program Planning and Delivery
Assante Wealth Management

Payee Portal

The Payee Portal provides a wide range of web-based functionality to the payees being managed on ACom3, including electronic delivery of commission statements and reporting, request processing, and much more. The Cognos ReportNet application can be integrated to the portal to include dashboard functionality and clear communication as to goal attainment and ranking within the sales force or distribution channel. Web Services capabilities also allow ACom3 content to be easily accessed from existing sales portals.

Technology

ACTEK employs a J2EE™ Application Development Framework as the basis for all product development. J2EE defines the standard for developing multi-tier enterprise applications and offers unlimited scalability and portability.

Contact ACTEK

For more information about how ACom3 can help streamline your organization's Incentive Management processes, go to www.acteksoft.com or contact us at:

ACTEK, Inc.
2120 Data Drive
Birmingham, Alabama 35244

Phone: 1-866-354-4221 ext. 248
Fax: 205-403-0120

www.acteksoft.com
info@acteksoft.com

Return on Investment

ACom3 delivers strong ROI through improvements in operational efficiency, accuracy, and support for compensation strategy. ACTEK's pricing models are designed to deliver 100%+ ROI in 12 to 18 months from improvements in efficiency and accuracy alone, however the strategic benefits of ACom3 provide a solid and positive impact on top line revenue and overall profitability.

ACom3 and Sarbanes-Oxley

ACom3 is a key component to ensuring compliance with Sarbanes-Oxley by focusing clearly on audit trails, standardization of the business process, and extensive system security.

ACom3 provides the following to ensure compliance with Sabanes-Oxley:

- **Audit Trails** - ACom3 is a fully auditable system that tracks any change made by date and user. ACom3 also provides complete audit trails on transactions and resulting compensation.
- **Standards** - Automated processing establishes a standard workflow for commission processing - from sales transactions to integration into AP, AR, or GL downstream systems.
- **Security** - System access is limited by assigning clearance according to individual roles. This limits access to specific fields, screens and portals.

About ACTEK

ACTEK is a privately held company focused on the use of advanced technology in helping clients meet and exceed business objectives. ACTEK brings new sensibilities to the enterprise incentive management market, including risk-based contracting, fixed fee implementation services, and an aggressive pricing model.

ACTEK is headquartered in Birmingham, Alabama with a sales office in Philadelphia, Pennsylvania.

